

Job Description Form

Position Vacant	Area Manager - Client Acquisition		
Organization Name	Sharad Mishra & Associates		
Company Profile	Sharad Mishra & Associates is a SEBI Registered Research Analyst and Investment Advisory firm. Mr. Sharad Mishra, partner SM&A is an eminent Investment Analyst and regular on media interaction and Ms. RamandeepArora, partner SM&A is a niche Investment Advisor and spearheads Financial Planning and Wealth Management business of the firm.		
Qualification	Minimum Graduate. Efficiency will be preferred over qualification.		
Required Skill Set	Enthusiastic candidates with flair to communicate with Ultra HNI clients in Mumbai for acquisition / lead generation for business development team. Must be proficient in speaking Gujarati or Marathi or English Language.		
Relevant Industry	Equity Broking		
Job Description	Desk job with objective of lead a team of Client Acquisition Managers for Telephonically coordinating with Ultra HNI clients for selling Equity & Currency Trading Services and Wealth Management Services. Will be responsible for sales of Equity, Equity & Currency Derivatives Trading Advisory and Financial Planning through MF, corporate bonds, tax free bonds etc. No life insurance sales.		
Desired Profile	Candidates working in Equity Broking like MotilalOswal, Karvy, Sharekhanetc selling Demat and Trading Accounts / candidates working in Axis Securities / Yes Securities (all banking partners) / candidates working in Banks like Yes Bank, Indusind Bank for account opening / wealth management will only satisfy job Candidature.		
Min Exp	2 years on job experience		
Max Exp	4-5 years		
Compensation Range	3.50 lakhs - 7.00 lakhs. (Best in industry Rewards & Recognition, incentives)		
Location of Posting	Worli, Mumbai		
Candidate's Location	Preferably South Mumbai or Western Suburbs of Mumbai		
Contact Information	Contact Person Human Resources	Contact No. 9820709987 9820239987	e-mail ID recruit@sharadmishra.in
Website	www.sharadmishra.in		