

## Job Description Form

<b>Position Vacant</b>	Business Development Manager		
<b>Organization Name</b>	Sharad Mishra & Associates		
<b>Company Profile</b>	Sharad Mishra & Associates is a SEBI Registered Research Analyst and Investment Advisory firm. Mr. Sharad Mishra, partner SM&A is an eminent Investment Analyst and regular on media interaction and Ms. Ramandeep Arora, partner SM&A is a niche Investment Advisor and spearheads Financial Planning and Wealth Management business of the firm.		
<b>Qualification</b>	Minimum Graduate. Efficiency will be preferred over qualification.		
<b>Required Skill Set</b>	Prior work experience in Equity Broking Business or experience of Wealth Management in Banking is mandatory		
<b>Relevant Industry</b>	Banking / Equity Broking		
<b>Job Description</b>	BDM will acquire and manage HNI relationships for our Investment Advisory and Wealth Management services. Will be responsible for sales of Equity, Equity & Currency Derivatives Trading Advisory and Financial Planning through MF, corporate bonds, tax free bonds etc. No life insurance sales.		
<b>Desired Profile</b>	Candidates working in Equity Broking like Motilal Oswal, Karvy, Sharekhan etc., selling Demat and Trading Accounts / candidates working in Axis Securities / Yes Securities (all banking partners) / candidates working in Banks like Yes Bank, Indusind Bank etc., for account opening / wealth management will only satisfy job candidature.		
<b>Min Exp</b>	2 years on job experience		
<b>Max Exp</b>	4-5 years		
<b>Compensation Range</b>	3.50 lakhs - 7.00 lakhs. (Best in industry Rewards & Recognition, incentives)		
<b>Location of Posting</b>	Worli, Mumbai		
<b>Candidate's Location</b>	Preferably South Mumbai or Western Suburbs of Mumbai		
<b>Contact Information</b>	<b>Contact Person</b>	<b>Contact No.</b>	<b>e-mail ID</b>
	Human Resources	9820709987 9820239987	recruit@sharadmishra.in
<b>Website</b>	www.sharadmishra.in		