

Job Description Form

Position Vacant	Client Acquisition Manager		
Organization Name	Sharad Mishra & Associates		
Company Profile	Sharad Mishra & Associates is a SEBI Registered Research Analyst and Investment Advisory firm. Mr. Sharad Mishra, partner SM&A is an eminent Investment Analyst and regular on media interaction and Ms. Ramandeep Arora, partner SM&A is a niche Investment Advisor and spearheads Financial Planning and Wealth Management business of the firm.		
Qualification	Minimum Graduate. Efficiency will be preferred over qualification.		
Required Skill Set	Enthusiastic candidates with flair to communicate with Ultra HNI clients in Mumbai for acquisition / lead generation for business development team. Must be proficient in speaking Gujarati or Marathi or English Language.		
Relevant Industry	Banking / Equity Broking		
Job Description	Desk job with objective of telephonically coordinating with Ultra HNI clients for selling Equity & Currency Trading Products and Wealth Management Products. Will be responsible for sales of Equity, Equity & Currency Derivatives Trading Advisory and Financial Planning through MF, corporate bonds, tax free bonds etc. No life insurance sales.		
Desired Profile	Candidates working in Equity Broking like MotilalOswal, Karvy, Sharekhan etc. will be preferred. Freshers will not be preferred.		
Min Exp	1 year on job experience		
Max Exp	3 years		
Compensation Range	Best in Industry. (Rewards & Recognition, Incentives)		
Location of Posting	Worli, Mumbai		
Candidate's Location	Preferably South Mumbai or Western Suburbs of Mumbai		
Contact Information	Contact Person	Contact No.	e-mail ID
	Human Resources	9820709987 9820239987	recruit@sharadmishra.in
Website	www.sharadmishra.in		